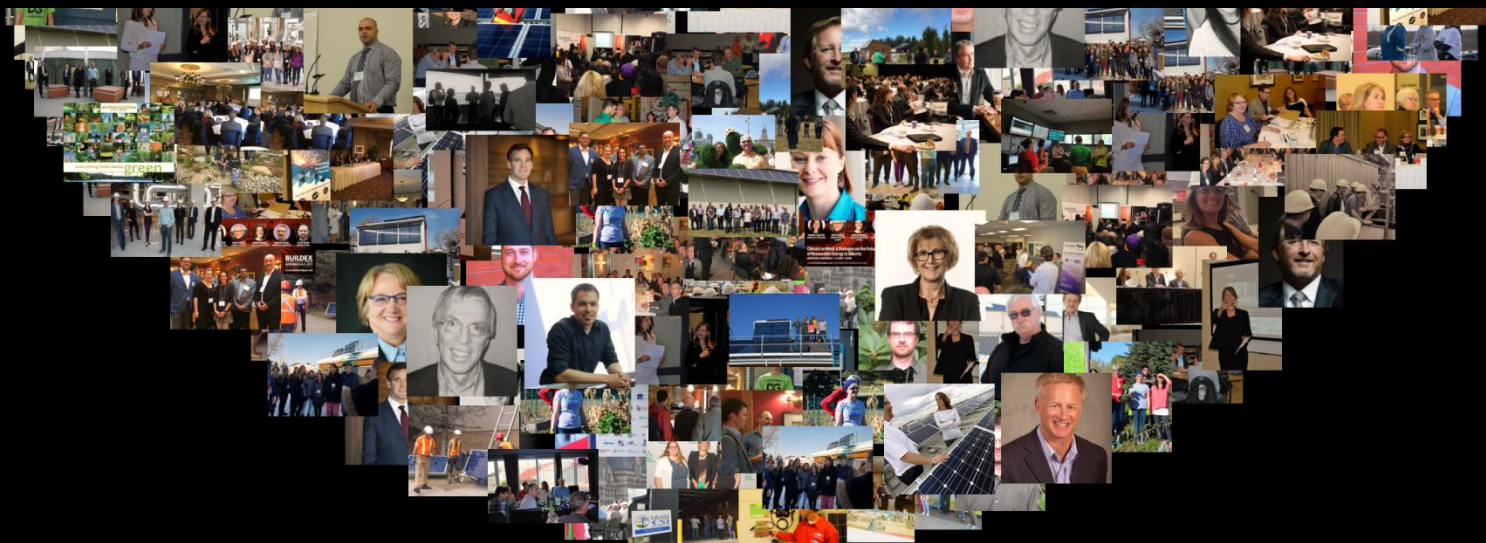




A UNIQUE INDUSTRY ASSOCIATION

-

CANADA'S
MARKET ACCESS HUB



BOARD



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Patricia Bourne,
EQUUS REA Ltd.



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2020

NATIONAL INDUSTRY ASSOCIATION

MEMBER-DRIVEN

NON-PROFIT

EST. 2002

ONE OF CANADA'S MOST DIVERSIFIED AND SUCCESSFUL INDUSTRY NETWORKS

TEAM



Anouk Kendall,
President



Crystal Thomson-Dick,
Executive Assistant



Marc Godin,
Project Manager



Sharada Gollu,
IT Manager



Katie Leahul,
Marketing Specialist



Bill Overend,
Program Manager



Garnet Tozer,
Program Manager



Michael Ross,
Principal Trainer



Dawn Fiander-McCann,
Program Manager



Aryn Guthrie,
Marketing Manager

COMMITMENT

WHY WE EXIST

- TO ACCELERATE THE TRANSITION TO A DIVERSIFIED AND DECENTRALISED ENERGY SYSTEM
- TO MAKE BETTER USE OF OUR RESOURCES BY PRODUCING ENERGY CLOSE TO THE USER

AWARD WINNING ACHIEVEMENTS

- NAMED CANADIAN "BUSINESS AS A FORCE FOR GOOD" FOR DELIVERING POSITIVE SOCIETAL IMPACTS WITH BALANCED ECONOMIC ACHIEVEMENTS
- RECOGNISED EXCELLENCE IN LEADERSHIP FOR NON-PROFIT ENVIRONMENTAL PROGRAMMING
- AWARD OF DISTINCTION FOR COMMITMENT TO ADVANCEMENT OF WOMEN IN THE WORKPLACE



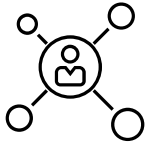
26TH ANNUAL
EMERALD AWARDS
RECIPIENT



"Eguana is a proud, founding member of DEC. When our company was in its early stages and decentralised energy technologies were virtually unknown, the DEC team and its members created an industry voice for companies like us. The success and visibility of decentralised energy in Canada is in large part due to DEC's foresight and commitment to the industry and their unwavering belief that technology such as ours would be critical in the modern energy era."

Brent Harris, CTO and Founder, Eguana Technologies Inc.

WHY JOIN



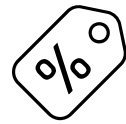
NETWORKING AND BUSINESS DEVELOPMENT

Access our growing network of >10,000 organisations representing the full value chain. Invitations to industry conferences, workshops, & webinars.



MARKET INSIGHTS

Develop & maintain your competitive edge with the latest market information, regulations, industry and funding programs, emerging technologies, sector trends, and commodity prices.



DISCOUNTS

Receive 25-35% savings on DEC events and services plus 10-25% savings on other industry events Canada-wide.

“DEC has significantly contributed to the success of EPS AB! Providing us with exposure to key stakeholders in the DE business. By participating in various DEC events we have expanded our network of valuable contacts and project opportunities. There is no other national organisation that better understands how the various local generation resources can optimise Canada’s energy infrastructure.”

Jan Buijk, Founder, EPS AB Energy Canada Ltd.

WHO SHOULD JOIN

Collective efforts drive transformation.

Our membership represents the full value chain including start-ups, entrepreneurs, pivoting corporations and market leaders. Through our membership we gain unique insights into current industry trends, new technologies, financing options and regulatory changes.

THE DECENTRALISED ENERGY VALUE CHAIN

**Manufacturing
and Wholesale**



**Generation,
Storage and Trading**



Delivery



**End
Use**



**Load
Automation**

SUPPORT ACTIVITIES

➤ **Enabling services**

Financiers, investors, legal, accounting services, carbon markets

➤ **Human resources management**

Workforce training, recruitment, internships, and access to skilled workers

➤ **Technology development**

Basic research, applied research, commercialisation, demonstration

➤ **Procurement**

Distributors, engineering, procurement, construction

OUR MEMBERS

Experts/Specialists

Anthony Owolabi
Benjamin Ofodum
Couto Consulting
Fraser & Company
Hawkesworth Strategies
Howell-Mayhew Engineering
Innovacorp
Innovative Power Solutions Inc.
Manfred Klein
McInnes Cooper
Overview Business Consulting Inc
Portfire Associates
Tozer Energy
TSGI
Valhalla Private Capital

Government or NGOs

Alberta Innovates
British Consulate General of Calgary
Calgary Economic Development
Central Alberta Economic Partnership
Central Alberta: Access Prosperity
City of Brooks
City of Edmonton
County of Newell
Emissions Reduction Alberta (ERA)
Energy Efficiency Alberta
National Research Council Canada
(NRC-IRAP)
Town of Black Diamond
United Nations Association In Canada
United Nations Green Corp

Research/Academics

Graduate Student Association of
University of Calgary
Lakeland College
University of Calgary

Project Developers

Alberta Solar Co-op
Capital Power
Clem Geo-Energy Corp
ENMAX Corporation
EQUS
First Nations Power Authority (FNPA)
Foothills Energy Co-op
Horseshoe Power/Just Freehold Energy
Corp
Longspur Developments
Modern Huts
North Parkland Power
Nutana Power
Occam's Technologies Inc.
RVM Developers Inc.
Williams Engineering Canada Inc

Technology Providers

AB Energy
Arcus Power
Braintoy AI
Cogeneration Channel
E3 Metals
Eavor
eDecisions
Eguana Technologies
Internat Energy Solutions Canada
Ironcor Solar Structures
Pason Power
Schneider Electric
Stash Energy Inc.
Terrestrial Energy Inc.
Trane Canada
Unico Power

Event Partners

Alberta Power Symposium
BUILDIX

Canadian Clean Energy Conferences
Energy Disruptors
IJ Global
Informa
Proximo
Smart Energy Event

Professional & Industry Associations

Alberta Energy Efficiency Alliance
Association of Power Producers of
Ontario
Association of Energy Engineers
BC Sustainable Energy Association
BioFuelNet Canada
CaGBC
Canadian Biogas Association
Canadian Geothermal Energy
Association
Canadian Society for Civil Engineering
Canadian Union of Skilled Workers
Canadian Renewable Energy Association
CETAC-WEST
Cybera
Electricity Human Resources Canada
Electronic Recycling Association
Energy Roundtable
Energy Storage Canada
Grid Forward
Inside Education
Institute of Electrical and Electronics
Engineers
Iron & Earth
QUEST
Skeena Watershed Conservation
Coalition
Women in Renewable Energy

ANNUAL FEE

Company	Annual Fee (\$CND)
• Gross Revenue > \$50 million	\$9,000.00
• Gross Revenue < \$50 million	\$6,000.00
• Gross Revenue < \$25 million	\$3,000.00
• Gross Revenue < \$12 million	\$2,000.00
• Gross Revenue < \$6 million	\$1,000.00
• Start-Up/Gross Revenue < \$3 million	\$500.00
Municipalities	
• Population > 500,000	\$6,000.00
• Population < 500,000	\$5,000.00
• Population < 200,000	\$3,500.00
• Population < 100,000	\$2,000.00
• Population < 50,000	\$1,000.00
Non-Profit Organization	
• Industrialized countries	\$2,000.00
• Developing countries	\$1,000.00
Other	
• Foundations, Research Institutions & Provincial/ Federal Government	\$4,000.00
• Individuals (not employed by a commercial organization)	\$250.00
• *Full time student	\$25.00

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deassociation.ca